



KERALA STATE ELECTRICITY BOARD LIMITED

(Incorporated Under the Companies Act, 1956)
Registered Office: Vydyuthi Bhavanam, Pattom,
Thiruvananthapuram-695004, Kerala
CIN : U40100KL2011SGC027424

website : www.kseb.in
Telephone:+91-471-2446853, Fax:+91-471-2447246,E-mail:
cescm@kseb.in

ABSTRACT

Manufacture and supply of 9m PSC poles to 23 Electrical Circles under Southern, Central, Northern and North Malabar Regions for a period of 2 years - P.O. issued - Nil / reduced demand from field - re-assign monthly target to 70% - Sanction accorded - Orders issued.

Corporate Office (Supply Chain Management)

B.O.(FTD) No. 260/2023 (No:PC/SCM/Tender/PSC Poles/2019-20/S,C,N&NM) dated, Thiruvananthapuram
19/05/2023

- Read: 1) Bid No.SCM/eP-46/2020-21 dated 22/10/2020
2) B.O:[DB] No. 955/2021 (PC/SCM/Tender/PSC Poles/2019-20/S,C,N&NM) Dated 29/12/2021
3) Note of even No.5455 dated 20/10/2022 of the Chief Engineer (SCM) submitted to the Director(D,IT&SCM)
4) Remarks vide Note No.FA/Tender 3/64/2022 dated 24/11/22 from the FA, KSEBL
5) Note of even No.7105 dated 05/01/2023 of the Chief Engineer (SCM) submitted to the Director(D,IT&SCM)
6) Letter of even No.7433 dated 19/01/2023 addressed the Chief Engineers (South/Central/North/North Malabar) and Deputy Chief Engineers of all Electrical Circles.
7) Reminder letters of even No.8096 dated 15/02/2023 and 8322 dated 28/02/2023 addressed the Chief Engineers (South/Central/North/North Malabar) and Deputy Chief Engineers of all Electrical Circles.
8) Note of even No.8827 dated 23/03/2023 of the Chief Engineer (SCM) submitted to the Director(D,IT&SCM)
9) Note No.PC/SCM/Tender/PSC Poles/2019-20/S,C,N&NM/9082 dated 31/03/2023 of the Chief Engineer (SCM) submitted to the Full Time Directors (Agenda 4/4/23)
10) Note No.PC/SCM/Tender/PSC Poles/2019-20/S,C,N&NM/630 dated 05/05/2023 of the Chief Engineer (SCM) submitted to the Full Time Directors (Agenda 25/5/23)

ORDER

Tenders were invited as per Bid read as 1st above and Purchase Orders were issued as per B.O. read as 2nd above to 11 Nos L1 bidder for the manufacture and supply of 2,61,479 Nos 9m PSC Poles to 23 Electrical Circles excluding Sreekandapuram and Kalpetta under Southern, Central, Northern and North Malabar Regions for a period of 2 years. The P.O.s were issued on 30/12/2021 with the time for completion of supply as 31/12/2023.

Nil demands were raised by the Deputy Chief Engineers of 12 Electrical Circles under South and Central Regions and decreased demands were raised by the Deputy

Chief Engineers of most of the Electrical Circles under North and North Malabar Regions for 9m PSC poles for the period from October 2022 to December 2022.

The matter was reported as per Note read as 3rd above to the Director (D,IT&SCM) and sanction was requested as to, whether further allocation of 9m poles may have to be deferred for the next 3 months to 12 Electrical Circles and reduced for the balance 13 Electrical Circles, either by giving compensation to the suppliers for the reduction in monthly target as per Clause 9- Quantity variation of the Purchase Order or by giving time extension for 3 months after the completion of original contract period for supplying this 3 months PO quantity.

As directed by the Director (D,IT&SCM), remarks of the Financial Adviser as per Note read as 4th above were obtained. The FA has sought clarification / details to the following points:-

1. As the tender was invited after collecting the requirement from field offices why these much variation in quantity has to be reported.
2. Circle wise demand projected initially, the supplies made and the present estimated demand for the balance period and reason for huge variation is to be reported.

Since collecting the above details from field requires considerable time, an alternate proposal with nil compensation, for reassigning the monthly target to 70% of the scheduled monthly target of 9m PSC poles for the next three months from Jan 2023, by giving a 45 days advance notice to the Suppliers has been submitted to the Director(D,IT&SCM) as per note read as 5th above. As per clause (9) of the P.O., 45 days prior notice is mandated for varying $\pm 30\%$ scheduled quantity.

As directed by the Director (D,IT&SCM) all the Chief Engineers (South / Central / North / NorthMalabar) and Deputy Chief Engineers of all Electrical Circles were addressed to furnish the details/clarifications sought by the FA, as per letter read as 6th above. The furnished details are as follows:-

Circles which have Nil Requirement

TABLE 1

Sl.No.	Name of Electrical Circle	Further Demand	Reason furnished
1	Thiruvananthapuram	Total requirement within two years will match the P.O. quantity.	The demand was prepared in anticipation of the Capital/Deposit/Service Connection / RDSS works to be carried out. In some circumstances the monthly requirement was below the average and vice versa.

2	Kollam	Not required for next 3 months	Sufficient stock in all the Sections. The requirement under Dyuthi 2, RDSS and major maintenance are much less. Difficulty in stacking place due to the ongoing NH widening works. Dyuthi 2 works are mainly included UG cable works in Chathannoor Division.
3	Kottarakkara	Sufficient stock available up to May 2023.	Due to the non availability of HT ABC some works included in Dyuthi.1.0 were deleted and some were transferred to Dyuthi.2.0 project. Due to requirement of statutory clearance 9m poles are being replaced by A poles
4	Pathanamthitta	No demand at present and hence put on hold further allocation. Only 6300 poles are required up to 31/12/2023.	Various works are delayed/pending due to shortage/Non availability of Conductors and Line Materials. Sufficient stock for the ongoing and proposed work. Sufficient yard space is not available for stacking further poles.
5	Kottayam	No demand at present.	Dyuthi 1 works are closing stage and Dyuthi 2 works are starting stage, so no HT line is under progress. Due to Non availability of ACSR Raccon Conductors, HT works are also pending. RDSS works on turnkey basis
6	Pala	Not yet furnished any details.	
7	Alappuzha	No demand at present and hence put on hold further allocation.	The balance works of Dyuthi II scheme were included in RDSS scheme and that works are proposed to be executed on turnkey basis. Sufficient 9m poles can be taken back from the line shifting work along the Alappuzha-Changanassery road and utility shifting in connection with widening of NH66 from Thuravoor to Thottappally by NHA.
8	Thodupuzha	Not required up to 04/2023	Due to Non availability of Conductors, ABC etc work did not turn up as planned.
9	Perumbavoor	No demand at present.	Sufficient stock is available and is more than the requirement. Less demand for Dyuthi works.
10	Irinjalakuda	Sufficient stock available at present. No objection to receive HT PSC poles as per monthly allocation.	Due to fund shortage in Dyuthi works and shortage of Conductors, work using 9m PSC pole is less compared to previous years. RDSS works are also on turnkey basis

11	Kozhikode	Sufficient stock available up to May 2023. No further allocation until request from this office.	Due to requirement of statutory clearance 9m poles are being replaced by A poles in PMU & PMSU works. The requirement anticipated for Maintenance /deposit works based on previous year, is much less on actual execution.
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Circles which have Decreased Demand

TABLE 2

Sl.No.	Name of Electrical Circle	Further Demand	Reason furnished
12	Haripad	Not furnished	Most of the works under Dyuthi 2 has been transferred to RDSS works.
13	Ernakulam	Cease allocation of 9m poles for the time being	Sufficient stock for the ongoing and proposed work. Sufficient yard space is not available for stacking the poles in the city area of Ernakulam.
14	Thrissur	Not furnished	Number of works anticipated in Dyuthi 2 is less than the number of works in Dyuthi 1 on actual execution. Also it is proposed to execute the RDSS works on turnkey basis.
15	Palakkad	Sufficient stock for the ongoing and proposed work. Sufficient yard space is not available for stacking the poles and hence no further demand	Due to requirement of statutory clearance 9m poles are being replaced by A poles. Also, new HT construction works are very limited, consumption of 9m poles is very less.
16	Shornur	Up to December 2023, 9m poles as per monthly target may be allocated.	Due to requirement of statutory clearance 9m poles are being replaced by A poles. Also, new HT construction works are very limited, consumption of 9m poles is very less. The requirement anticipated for Maintenance works based on previous year, is much less on actual execution. Due to road widening so many 9m poles are dismantled and are reused for existing works.
17	Nilambur	Not furnished	There were so may proposals of works to be done for the coming years but now it is proposed to execute the RDSS works on turnkey basis

18	Manjeri	Up to December 2023, 9m poles as per monthly target may be allocated.	Since RDSS works are Turn key projects there is a reduction in the poles requested
19	Kasargod	Not yet furnished any details.	

Circles which have Increased Demand / No deviation in Demand

TABLE 3

Sl.N o.	Name of Electrical Circle	Further Demand	Reason furnished
1	Kattakkada	Increased demand raised	
2	Tirur	5000 poles up to January 2024	Estimated demand for two years is 7000 whereas 6,789 poles received up to January 2023.
3	Vadakara	No deviation in demand.	
4	Kannur		
5	Sreekandapuram	Not envisaged in this P.O.	
6	Kalpetta		

The works of many Electrical Circles are affected due to lack of ACSR Conductors and ABC cables and procurement of the same in the near future will definitely improve the work progress. It is anticipated that the field works will attain its full strength shortly and the demand for 9m/200KG PSC poles is expected to go up considerably thereafter.

Allocations as usual are given by the Chief Engineer (SCM) as per the monthly target till date. In the light of the latest demand it is prudent to reassign the monthly target to 70% of the scheduled monthly target of all the suppliers of 9m PSC poles for next three months from June 2023 by giving prior notice so that no compensation needs to be dispensed with by KSEBL as per the P.O. This shall not be applicable for Electrical Circles, where the demand is equal / more than the scheduled target. The situation can be reviewed after July 2023 and accordingly appropriate decision can be taken.

The matter was submitted to the Director (Distrbn, IT & SCM) as per Note read as 8th above and it was directed to place the matter before the Full Time Directors.

Accordingly the matter was placed before the Full Time Directors as per note read as 9th above. Having considered the matter in detail, the Full Time Directors decided to defer the matter.

The matter was re-submitted as per note read as 10th above before the Full Time Directors.

Having considered the matter in detail, the Full Time Directors in the meeting held on 11/05/2023

Resolved to accord sanction to re-assign the prevailing monthly target to 70% of the scheduled monthly target of 9m PSC poles for 19 Electrical Circles listed as above (Sl. No.1 to 19 of Table 1 & 2), where the demand is less than the scheduled target, with effect from June 2023 for a period of 3 months and the suppliers may be informed of the same.

Orders are issued accordingly.

By order of the Full Time Directors

Sd/-

**LEKHA .G.
COMPANY SECRETARY**

To
The Chief Engineer (SCM)

Copy to:-

1. The Legal Advisor & Disciplinary Enquiry Officer.
2. TA to the Chairman & Managing Director / Director (D,IT,SCM,REES,Soura, Sports and Welfare) / Director (G-C) / Director (T,SO, P, S & G-E)
3. PA to Director (Finance & HRM)
4. Senior C.A. to Secretary(Administration) / Company Secretary

FORWARDED / BY ORDER


Assistant Engineer